


| Time / Location   | Title   |
|---|---|
| 9:00am - 10:00am<br><u>Room: 604</u>  | <b>Workshop: Value-added Benefits of Certification</b><br><u>Speakers:</u> Mary Rainey, King County; Servando Patlan, WA State Department of Enterprise Services; Jennifer Montgomery, Office of Veterans Affairs |
| Many local, state and federal governments have set goals to spend a percentage of their procurement dollars with small, disadvantaged, veteran-owned, minority and or women-owned businesses. Certifying your business can help you to compete successfully for government contracts.   |   |
| 11:00am - 12:30pm<br><u>Rooms: 602 &amp; 603</u>  | <b>Panel Discussion: Construction Services—Government Contracting 101</b><br><u>Moderator:</u> Linneth Riley-Hall, Design & Construction Contracts Mgr., Sound Transit  |
| <b>For Construction Contractors:</b> Come and learn about methods and approaches used to procure construction services from federal, state and local government procurement representatives.  |   |
| 10:15am - 11:00am<br><u>Rooms: 604</u>  | <b>Workshop: Bonding &amp; Insurance for Construction Contractors &amp; Payment Solutions</b> -Brandon Bush, SBTRC Partner (Propel Insurance) / The NOW Account   |
| <b>Two Presentations: The U.S. DOT Bonding Education Program and the NOW Account—</b> What Would You Do If You Could Get Paid NOW? The NOW Account has been helping small businesses and contractors across the states identify payment solutions. Come to this workshop and learn how.   |   |
| 11:15am - 12:15pm<br><u>Room: 604</u>   | <b>Workshop: WEBS- Finding Opportunities</b><br>Jessica Cole, WA State Department of Enterprise Services  |
| <b>Are you getting the state’s bidding notification?</b> Learn how to get registered in Washington’s Electronic Business Solution, its online solicitation notification system and find contract opportunities with the State of Washington. Curious how to optimize your profile or not sure how to have an effective search? Come ask!  |   |
| 1:00pm - 2:00pm<br><u>Room: 604</u>   | <b>Workshop: Paid Leave and Sick Time</b><br>Zaida Rivera, City of Seattle - Civil Rights, Office of Labor Standards  |
| <b>For Construction Contractors:</b> Are you aware that employers with more than four FTEs are required to provide Paid Sick and Safe Time to employees working within Seattle city limits? Come to this workshop to learn about PSST legal requirements from staff at the City of Seattle’s Office of Labor Standards.   |   |
| 1:00pm - 2:30 pm<br><u>Room: 602 &amp; 603</u>  | <b>Panel Discussion: Goods &amp; Services—Government Contracting 101</b><br><u>Moderator:</u> Roy Dodman, Goods and Services Supervisor, King County  |
| <b>For Goods and Services.</b> Government procurement representatives will share information on the methods used to obtain goods and services contracts for their perspective agencies. In addition, learn when agencies can solicit quotes without formally advertising for smaller purchases and how to identify these contracting opportunities.                                 |   |
| 2:30 pm - 3:30 pm<br><u>Room: 604</u>   | <b>Workshop: Washington State Streamlining Janitorial Contracting</b><br>Gregory Patterson, WA State Department of Enterprise Services  |
| Learn about current and future contract streamlining changes in the state’s janitorial contract that will simplify the process for vendors and customers. This session will include an open forum for participants to share their ideas on what they’d like to see in the next version to make participation easier, get more business, and deliver great service to the customers. |   |
| 9:00am - 3:00pm<br><u>Room: 608</u>   | <b>Workshop: 1:1 Consultation with WA State OMWBE Representatives</b><br><b>Re: Certification Assistance</b>  |
| <b>One-on-One Certification Assistance.</b> These consultations can assist business owners who have an interest in applying for federal certification as a Disadvantaged Business Enterprises (DBE), or state certification as a Minority Business Enterprise (MBE), and/or Woman-owned Business Enterprises (WBE). On-site signup for a 30-minute consultation is available at the |   |

# Workshops / Panel Sessions

| Time / Location  | Title  |
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| 9am - 3pm<br><u>Rooms: 606 &amp; 607</u>   |  <b>Workshop: Public Works Signature Project Presentations</b><br><b>Multiple Public Agencies</b>   |
| <b>Public Works Signature Project Presentations.</b> Conducted by public owner representatives and their project prime contractors and consultants, these presentations bring infrastructure projects to life through informative presentations. This segment includes information on each project’s schedule, scope, timelines, workforce diversity goals, requirements, available subcontracting opportunities, and Community Workforce Agreements (CWA), when applicable. |  |
| 9AM - 9:30AM   | WSDOT— <b>Colman Dock Project</b> , Contractor: Hoffman Construction This is a General Contractor/Construction Management (GCCM) heavy Civil construction project. Estimated value: ~\$200M  |
| 9:30AM - 10AM  | King County— <b>Children and Family Justice Center</b> , Design-Builder: Howard S. Wright. The project scope includes a courthouse for juvenile court and dependency court, juvenile detention, a parking structure and public open areas. Estimated value: ~\$154M  |
| 10AM - 11AM  | Port of Seattle— Features two of this agency’s largest GCCM Airport Projects: <b>North Satellite</b> (Est. Value: ~\$380M) <b>and the International Arrival Facilities Projects</b> (Est. value: ~\$501M ) Contractors: Hensel Phelps and Clark Construction and Port representatives will provide information about these two projects.   |
| 11AM - Noon  | <b>Community Workforce Agreements and Project Labor Agreement Primer—</b> Speakers: Jeanne Fulcher – City of Seattle, Sheri Cook – Port of Seattle, Gary Schmitt – Sound Transit. This introductory segment provides basic information on Project Labor Agreements (PLAs) and Community Workforce Agreements (CWAs). Come learn how you can bid on these public works projects and how PLAs and CWAs are effective instruments for workforce and community economic development. |
| INTERMISSION   |  |
| 1PM - 1:30PM   | City of Seattle— <b>Seattle Police North Precinct</b> . Prime Contractor: Turner Construction. This is a General Contractor/Construction Management Services project. The project scope includes demolition of existing site structures and constructing a new three story 105,000 square foot facility built to essential facility standards, a new attached 163,000 square foot parking garage with three parking levels, and firing range.                                    |
| 1:30PM - 2PM   | Sound Transit— <b>E320 S. Bellevue Construction for East Link Extension</b> Est. value: ~\$373M.   |
| 2:PM - 2:30PM  | University of Washington— <b>Life Sciences Building Project</b> . GCCM. Skanska USA , Est. value: ~\$160M  |
| 9am - 10:30am<br><u>Rooms: 602 &amp; 603</u>   | <b>Panel Discussion: Consulting Services</b><br><b>Government Contracting 101 - Architectural, Engineering &amp; Professional</b><br><u>Moderator:</u> Thuy Hong, Supervisor, Design &Construction Contracts, Sound Transit  |
| <b>For Consultants.</b> Government procurement representatives will share information on the methods used to obtain architectural and engineering, and professional consulting services for their respective agencies.   |  |